



CLASSIC LEATHER  
•ESTABLISHED 1966•

## **Key Points for Harley-Davidson Dealers**

### **1. About Classic Leather, Inc.**

- 100% Domestic (USA) in all manufacturing, based in Hickory, NC
- Formed in 1966, Family and Employee Owned
- 280+ employees (all on Hickory, NC site)
- The OLDEST leather upholstery specialist in the United States

### **2. Contacts:**

- **Guy Holbrook-Vice President of Sales**
  - Office: 828-328-2046, Ext. 275
  - Fax: 828-324-6212
  - Email: gh@classic-leather.com
- **Kim Walker-Key Accounts Customer Service Representative**
  - Office: 828-328-2046, ext. 306
  - Fax-828-324-6212
  - Email: kwwalker@classic-leather.com
- **Susanne Drum-Credit Manager**
  - Office: 828-328-2046, ext. 230
  - Fax-828-324-6212

### **3. About our products:**

- Our supplier relationships (saw mills, leather tanneries, foam, finishing) are the finest in the furniture industry, providing quality materials and consistent delivery
- All hand-crafted in Hickory, NC by 2<sup>nd</sup> and 3<sup>rd</sup> generation artisans
- All leathers are top grain and drum dyed. No splits or vinyl matches.
- 10 year Warranty on Frame Construction
- 4-6 Week Delivery Times on Harley-Davidson Standard Line
- Meet or exceed industry standards on all construction materials and methods

### **4. Why should Harley-Davidson dealers conduct business with Classic Leather?**

- Officially Licensed Harley-Davidson furniture available only in H-D dealers.
- Custom capabilities for special orders and requests.
- The highest quality leather furniture in the marketplace.
- Turnkey service with freight-inclusive pricing on all styles.
- With 20+ sales/service reps distributed across the US, we have local representative making sales calls on H-D dealers and quickly resolving issues.